

DECEMBER 2016

## KNOW-HOW AND REFERENCES

### YTES

YTES is a consulting agency specialized in European funding. YTES was founded in February 2005 in Lille, close to Brussels, by Alexandra Debaisieux. In 2007, a second office was opened in Strasbourg. Since 2014, YTES also operates in the Indian Ocean thanks to a partner in the Reunion Island.

Since March 2016, YTES has joined the D.L. DEVELOPPEMENT Group to extend its activity across the country and in French overseas departments. D. L DEVELOPPEMENT is an auditing and operational consulting company for companies and associations, specialized in reducing expenses (payroll, general and financial expenses, taxes) and in seeking private and public funding.

YTES comes from the Finnish word, “yhteys”, which means “link”. For YTES consultants, developing a European project and receiving funding for its realization means creating links and synergies between different European actors of all kinds in order to support their cooperation and their capacity to work together.

Since 2011, we also advise associations for the development of corporate fundraising strategies.

#### OUR PARTNERS

YTES is a member of **initiativesETcité** which is the 1<sup>st</sup> French cluster of social enterprises structuring a support sector for local and sustainable development. **InitiativesEtcité** gathers 19 enterprises that offer a large panel of services towards local actors (associations, local authorities, elected representatives, inhabitants, chief executives...). The cluster is leader of the “Lille Métropole solidaire” project; Territorial Pole of Economic Cooperation promoted by Lille Métropole. The cluster won the national call for proposals: “Support the dynamics of Territorial Poles of Economic Cooperation” (2013).

YTES is also part of the Cross-border Economic cooperation pole KaleidosCOOP, based in Strasbourg. Actors of the KaleidosCOOP are developing in partnership for several years innovative projects in response to the specific needs of the territory: boosting cross-border employment, promotion and support of the social economy, development support to entrepreneurship.

At the European level, YTES is a member of the **EU consult**, a European network of professional and ethical consultants dedicated to the Social and Solidarity Economy sector.

## A CONSULTANCY FIRM SPECIALIZED IN EUROPEAN FUNDS

YTES is a consultancy firm that specializes in European fund-raising and has a strong expertise in European funds and programs. **The consulting team supports project holders on every step:** from elaborating strategies and positions, to monitoring and researching for European funds and subsidies, to the montage, to the coordination, the management and the evaluation of projects. Intervening in all themes supported by the European Union, we offer good quality assistance with only one goal: the success of your projects.

YTES has worked on projects involving up to 20 partners. Its network extends beyond the 28 member states of the European Union as well as Asian and African countries (Cambodia, Vietnam, The Maldiv Islands, Benin, Ivory Coast...). The European subsidies obtained for these projects range from 23 000 Euros for smaller projects to several millions of euro for big projects. Since its foundation, the agency's revenue has increased steadily every year.

With the help from our operational expertise, we work with subsidy management institutions (management authorities, intermediary organizations) to realize studies and evaluations of programs and interventions in elaborating strategic and public policy documents linked to European actions.

## YTES' TEAM

### Jean-Luc LECA, CEO

Former top executive in a leading national bank, Jean-Luc LECA created D.L Développement in 1993, a firm of operational consulting and audit to companies, operating in the metropolis and overseas departments. To offer new services to his customers, Mr. LECA bought OCEA CONCEPT company in 2013, specialized in retirement review and in 2014, ALEO INNOVATION, company specialized in innovation funding. Finally and more recently, he has associated in majority to the company YTES.



About D.L DEVELOPPEMENT group:

- D.L DEVELOPPEMENT, operational audit and consulting to companies firm specialized in charges and research of public / private funding ;
- OCéA Concept, firm specialized in retirement expertise of companies and their leaders ;
- YTES, consulting firm specialized in European funding
- AC.org, firm specialized in banks to companies relations.

### Alexandra Debaisieux, Founder and general manager



Alexandra holds a Master Of Advanced Studies in Political Science on the European Construction at the Political Institute of Strasbourg (Institut d'Etudes Politiques (IEP)) and she is a former assistant of the European Parliament.

After 6 years of teaching at Strasbourg's IEP within the Master of European politics, she is now a stand-in intervener at the IEP of Strasbourg, IEP of Lille, of the Sorbonne and the University of Techniques and Science of Lille. She is also an intervener at the National School of Administration.

Alexandra works on all kinds of European funds, from structural and investment funds to thematic action programs. She assists organizations to identify the appropriate funding program, to write successful bids, to define territorial development strategies and to evaluate programs and projects.

During her different positions and missions, she has developed the capacity to identify and mobilize different actors regarding a joint topic, to facilitate network meetings, to identify challenges and to develop solutions and preconizations.

### Diana Mathis, Associate manager

Diana holds a degree in "the construction of Europe" from the University Babeş-Bolyai in Cluj-Napoca (Romania) and a degree in "local and regional



administration in Europe” from the political institute (Institut d'Etudes Politiques (IEP)) of the University of Strasbourg.

Before joining YTES, Diana has acquired a large expertise in several local authorities. She has worked as a project assistant for territorial cooperation at the Urban Community of Nantes Métropole. Afterwards, she has been a project manager for youth projects and a manager for international partnerships in the Mediterranean region and city networks in France and the world for the Urban Community of Strasbourg.

In 2007, Diana has joined YTES before she was named as the assistant manager in 2010. Today, she intervenes in a wide variety of topics ranging from health to ICT, culture, youth and education, and territorial cooperation. She leads missions regarding the identification of appropriate funding programs, assistance in project development and application, definition of territorial development strategies and evaluation. She coordinates the work of the YTES team of consultants.

For several years, Diana intervenes within Lille’s IEP and the University of Techniques and Sciences of Lille where she teaches students from the Master II Engineering of European Projects.

#### **Joffrey ZAMBA, Director of Lille’s Agency**



Joffrey ZAMBA holds a diploma of international commerce of the IAE of Lille and a diploma of European Affairs of the European College Foundation of Parme.

Joffrey has started his professional carrier within European Institutions (European Commission, European Train Agency), and then he integrated several organisms of local economic development (Aditec Pas-de-Calais and Euralogistic – CCI Artois).

His experiences confer him a good expertise in thematics such as supply chain, transport, ICT and renewable energy. Indeed, Joffrey has built and coordinated several European projects (H2020, ESF, Interreg, ERDF).

Today’s Director of Lille’s Agency, Joffrey has the mission to assist your European initiatives in the identification of funding opportunities, in the preparation of application forms and management of EU-funded projects.



## HOW TO CONTACT US

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## OUR REFERENCES

### 1 - POSITIONING AND SETUP OF EUROPEAN PROJECTS

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Specialized in the setup and management of European projects, we are experienced in the majority of thematic areas funded by the European Union, whether they are funded by thematic action programmes (hundreds: Erasmus+, Creative Europe, Horizon 2020,...) or structural and investment funds (ERDF/ESF/EAFRD).

Depending on your needs, we can assist you on one or several stages of your project:

- The project diagnosis and positioning;
- The search for an accurate European programme which best suits your project idea;
- The definition of an action and budget plan as well as the search for relevant partners in France and in Europe;
- The setup and the drafting of the request file for funds;
- The administrative and financial follow-up;
- The partnership coordination;
- The evaluation.

Understanding European funds is not easy. The selection process is competitive and skills ought to be able to develop with time: that is why local communities have wished our support as part of aggregate missions.

Since 2006, YTES has intervened with the French region of Nord-Pas de Calais within the “FRAPPE” (Regional Fund Supporting European Project Initiator), which is a initiative allowing any project initiators from the region to benefit from advices in order to set up project proposals on INTERREG and on community action programmes on any subject (education, youth, ICT, health, international cooperation, environment...). With this initiative, over 30 project initiators had been supported by YTES.

[http://www.nordpasdecals.fr/jcms/c\\_10270/frappe-fonds-regional-d-aide-aux-porteurs-de-projets-europeens](http://www.nordpasdecals.fr/jcms/c_10270/frappe-fonds-regional-d-aide-aux-porteurs-de-projets-europeens))

Since 2011, YTES has assisted the General Council of Gironde (France) in monitoring funds, building, managing and evaluating European projects as part of an overall support market.

[http://www.gironde.fr/jcms/j\\_6/accueil](http://www.gironde.fr/jcms/j_6/accueil))

#### a. Conception of funding strategies (positioning)

Finding the right European programme which best suits your project idea is primary for success. A large variety of funds and regulations exists, we offer you our knowledge of European funds through funding opportunity studies in order to design the most relevant and appropriate funding strategy.

Our services bring you all the keys to finalize your proposal within an overall approach: which calendar, which funds and programmes are the most appropriate, if you need a partnership and which kind, which are the themes to emphasize but also which are the potential matters you need to change for the success of your project.

**European positioning strategy for the KaleidosCOOP project**, Maison de l'emploi de Strasbourg, Strasbourg (Alsace-Champagne-Ardenne-Lorraine), 2016

**Opportunity study on European and national funding**, Lille Université Club, Lille (Hauts-de-France), 2016

**Methodological support in the formalization of individual and collective responses of Artois organizations**, DLA Artois Comm, 2016 (in partnership with Culture d'Entreprise)

**Opportunity study on European funding for projects in the field of energy efficiency**, ENGIE Cofely Nord-Est, Nanterre, 2016

**Opportunity study on European funding for investment projects**, Initiative Phi, 2016

**Research and identification of European funds for the International Budget Partnership based in the USA**, Daryl Upsall, Madrid, 2016

**Positioning of Creative Enterprise projects**, Association ACCRO, Strasbourg, 2016

**Individualized methodological support for several structures to enable them to formalize their request regarding the EU funds**, Ligue de l'enseignement, "dispositif local d'accompagnement" (Teaching League, "local support device") of Ardennes, Charleville-Mézières (France), 2015

**Opportunity study for projects started or planned in the contract with the City of Lille (resource efficiency, public lighting, biodiversity)**, ENGIE INEO / CITEOS, Lesquin (France), 2015, 2016

**Support of cultural project managers in their positioning strategy in relation to EU funding under the "Small factory of European projects"**, Liaisons Arts Bourgogne, Dijon (France), 2015, 2016

**Opportunity study on European funds available for the association's projects and activities (social and disabilities)**, Association Les Papillons Blancs, Tourcoing (France), 2015

**Support project for young entrepreneurs**, Asociația Națională a Tinerilor Manageri din Moldova (ANTiM), Chisinau (Moldova), 2015

**Strategy of diversification of funding sources for the association CRI-BIJ (Information Centre - Youth Information Bureau)**, COJEP (Crossroads of Youth Organizations and Popular Education), "Dispositif Local d'Accompagnement" (Local Support Device) of Moselle (France), 2015 (joint-contracting with Culture d'Entreprise, which means Corporate Culture)

**Project “Artwways” to make the waterway a vector of European art and culture**, Creative Europe – sub-programme Culture, Cultural Fluvial Transport, Lomme (Nord-Pas de Calais), 2015 (service funded by the “FRAPPE”)

**Project “European Days of Photography Schools”**, Creative Europe – sub-programme Culture, Association Fetart, Paris (France), 2015

**Research for European funds for the association’s projects**, La Vie Active (which means The Active Life), Arras (France), 2015

**Opportunity study on European, African and international funds available for the ST Solutions’ project: Africa Health Nigeria**, Wikane Adord Conseil, Strasbourg (France), 2015

**Project for the development of an application related to the digitization of school books**, European Regional Development Fund (ERDF), Association Rotarienne des Bibliothèques Scolaires (which means Rotarian Association of School Libraries), Marcq-en-Baroeul (France), 2015

**Project proposal aiming the development of mass catering for members of the social and solidarity tourism**, National Union of Tourism and outdoor Associations of the French region of Centre (Union Nationale des Association de Tourisme et de plein-air, UNAT), Contres (France), 2015

**Opportunity study for the association’s projects**, Chênelet-Development, Landrethun Le Nord (France), 2015

**Restoration project of the Prévôté(Provost) of Gorre as a place for economic, touristic and cultural development**, City of Beuvry (France), 2015

**Research for European funding opportunities**, Quai du Numérique, “Dispositif Local d’Accompagnement” (Local Support Devise), Dunkerque (France), 2015 (partnership with Corporate Culture)

**Research for European funding opportunities for the projects of the Child Protection Pole**, Association Sauvegarde du Nord, Lille (France), 2015

**Research for European funds for the “VoxingPro” project**, MobilisPro, Boulogne Billancourt (France), 2015

**Study on European funding opportunities relevant for ALEFPA’s projects, as well as ALEFPA’s activities**, ALEFPA (Secular Association for Education, Training, Prevention and Autonomy), Lille (France), 2015

**Funding opportunities research for Air Liquid’s projects**, Arcturus Group, Marseille (France), 2015

**Research for European funding opportunities for the Institut**, IRTS Nord-Pas de Calais, Lille (France), 2015

**EU funding screening for Oceana**, Daryl Upsall Consulting International, Madrid (Spain), 2015

**Research of international private and public funding opportunities for a reconciliation project of Sri Lankans through contemporary danse**, Natanda, Colombo (Sri Lanka), 2015

**Strategy of consolidation of activities and diversification of funding sources**, Association of the Friends of the Natural Régional Parc of the Orient Forest (Association des Amis du Parc Naturel Régional de la Forêt d’Orient), Local Support Device of Troyes (France), 2015 (partnership with Extracité (Extracity) et Culture d’entreprise(Corporate Culture))

**Consulting and support the project manager on European fund seeking for the project of a business incubator and a business center specialized in “Sciences of the Livings” in the TECHNOR park in Saint-Denis**, Communauté Intercommunale du Nord de la Réunion (CINOR)( Inter-communal community of North Reunion Islands), Reunion Island (France), 2015

**Strategy of raising European funds for creative industries**, Pictanovo, Lille (France), 2015

**Funding diversification strategy**, Solidarité Paysans Lorraine, “Dispositif Local d’Accompagnement” (DLA) of Epinal (France), 2015 (partnership with Extracité et Culture d’entreprise)

**Strategy and positioning of European funding requests on enterprise creations/takeovers/transfers**, Network of 13 French URSCOP, Paris (France), 2014 (co-contracting with Eléo Conseil)

**Development of a golf resort in the “Vallée Verte”**, Urban Community Roissy-Porte de France (France), 2014

**Audit of the European Union policy initiatives and funding programmes for social inclusion**, European Network Tandem Plus, Lille (France), 2014 (with the collaboration of Arcturus Group)

**Financial consolidation strategy**, Comité du Bassin d’Emploi du Sud Val de Marnais, “Dispositif Local d’Accompagnement” (DLA) (Local Support Device)s, France, 2014 (partnership with Extracité et Culture d’entreprise)

**Search for national and European funds for the “Nouvelle Entrée Ouest” project**, City of Saint-Denis, Réunion Island (France), 2014

**Search for European funds dedicated to culture, digital and Social and Solidarity Economy projects**, General Council of Gironde, Bordeaux (France), 2014

**Development of tools and services in order to promote creative professions**, SMartFr, Lille (France), 2013

**Development of economic cooperation between actors among a Social and Solidarity Economy cluster**, InitiativesETCité, Lille (France), 2013

**Environmental responsible renovation, and innovation & research projects related to gastronomy**, Maison PIC, Valence (France), 2013

**Benchmark study of several public innovation initiatives in France and abroad in order to develop a creation project of a public innovation laboratory**, General Council of Gironde, Bordeaux (France), 2013

**Permanent monitoring for European funding opportunities**, Agency of associative tourism AJA, Strasbourg (France), 2012-2016

**Benchmark study on international development strategy of French and international nonprofit organizations**, Apprentices of Auteuil, Paris (France), 2012

**“Imaginales” festival (fantasy literature festival)**, City of Epinal, Lorraine region (France), 2012

**Guidance report on Social and Solidarity Economy policy of the county**, General Council of Gironde, Bordeaux (France), 2012

**Grasse’s planning urban project**, City of Grasse (France), 2012

**Palaiseau’s planning urban project**, City of Palaiseau (France), 2012

**Development project of innovative units in a waste recycling chain**, MTB Recycling, Trept, (France), 2012

**Projects of agricultural methanization**, Agripower, Saint-Herbain (France), 2012

**Project for the setup of an online information platform**, Hicking French Federation (FFRP), Paris (France), 2012

**Project in childhood protections’ domain**, La Borie, Lille (France), 2012

**Project of innovative residencies for elderly people**, MEDeTIC, Strasbourg (France), 2012

**Projects related to energy efficiency**, City of Lambesc (France), 2012

**Training project for employees from the sectors of social actions, urban policy, territorial development, culture and recreational activities**, Animation, Training, and Consulting Institute (IFAC), Paris (France), 2012

**Projects in the domain of the fight against exclusion and discrimination**, Le Furet Association, Strasbourg (France), 2011

**Promotion project of co-developing innovation, interdisciplinary research and transmission to enterprises**, GEFIRN Polytechnicum (Federated Colleges of Engineers of the Northern Region), Lille (France), 2011

**Creation project of a European network for active ageing**, World Café Europe Association, Munich (Germany), 2011

**Warrantage project**, Pearl House (La Maison de la Perle), Papeete (French Polynesia), 2011

**Training project for company employees in 15 European countries**, Sodexo, Issy-les-Moulineaux (France), 2011

**Research projects on social development**, United Nations Research Institute for Social Development (UNRISD), Geneva (Switzerland), 2011

**Development project of an information platform about the use of very high-speed Internet network in France**, Alsace Connexia (subsidiary of SFR), Strasbourg, 2011

**Mobility of staff in the early childhood sector**, Crèche Attitude, Boulogne Billancourt (France), 2011

**Creation project of a Facility Management Academy**, Sodexo Deutschland, Rüsselsheim (Germany), 2011

**Mobility in Europe and lifelong learning for artists**, General Council of Gironde, Bordeaux (France), 2011

**Study on European cultural policies**, General council of Gironde, Bordeaux (France), 2011

**Research projects, behavioral studies and psycho-pedagogical care, and projects related to health, training, and urban policy**, Groupe Santé Actions, (Health Action Group), Albi (France), 2010-2011

**Project of a European platform aiming the exchange of good practices in terms of training on car repair**, Auto Distribution International, Kortenberg (Belgium), 2010

**Projects in the field public health, education and training**, Challenge Health Nutrition Association (Association Défi Santé Nutrition), Brest (France), 2010

**Construction project of a water conditioning unit in Khaled (Tunisia)**, Ms Mhaya Mabrouka, Khaled (Tunisia), 2010

**Training project on wood and building materials**, Wolseley France, Paris (France), 2010

**Project aiming the reduction of power consumption and the setup of renewable energies facilities within banks that are member of the Unico**, Unico Banking Group, Brussels (Belgium), 2010

**Training project for young people from 18 to 30 years during summer camps,** Gioiadvita Foundation, Italy, 2010

**Digitization procedures in connection with the justice's administration,** National council of judicial officers and judicial representatives, Paris (France), 2010

**Projects related to waste recycling, professional inclusion of young people, reinforcement of the entrepreneurial initiative toward export,** support of the agricultural sector in Europe and Mayotte, Insidens, Paris (France), 2010

**ICT projects for e-administration in the French region of Franche-Comté,** City of Belfort (France), 2009

**Building up an innovative mountain house for information and touristic matters,** The Bérarde Mountain House, St-Christophe-en-Oisans (France), 2009

**Promotion project for a solar sensor for measuring power consumption,** Better Generation (United Kingdom) 2009

**Development of an innovative system to develop intensive paddy fields in Madagascar,** Antananarivo (Madagascar), 2009

**Upgrading the working environment of a school specialized in public works,** Ecole Appliquée de Travaux Publics (EATP, France's leading Civil Engineering School) – Eglefor, Égletons (France), 2009

**Project to enlarge a rice paddy field in the Ivory Coast,** Rizière Dafra, Daloa (Ivory Coast), 2009

**Sustainable development awareness of young people,** Urban Community of Bordeaux, (France), 2009

**Management and diffusion of information and sustainable initiatives,** Reporters d'Espoirs (Hopes' Reporters) Paris (France), 2009

**Training of young people, children rights, social inclusion in West Africa,** International Cocoa Initiative, Chatelaine (Switzerland), 2009

**Design project of ecological and innovative dwellings (shacks),** ZENZEYOS, Hazebrouck (France), 2009 (service funded by the "Diagnostic Europe")

**Commercialization project of a medical data analysis tool,** Accessible Conseils, Beuvry-la-forêt (France), 2009 (service funded by the "Diagnostic Europe")

**Development project of a collaborative platform in the audiovisual field,** Workflowers, Lille (France), 2009 (service funded by "Diagnostic Europe")

**Creation project of an innovative and online multiplayer video game, 3D-DUO, Lille (France), 2009** (service funded by the “Diagnostic Europe” and the “FRAPPE”)

**Development project of an innovative motion control system with 3D camera without using moving rails for film production, PiliPiliGram, Lille (France), 2009** (service funded by “Diagnostic Europe”)

**Natural Water Filtration System Project in Cambodia, Marcanterra, St Quentin en Tourmont (France), 2009**

**Project in the field of professional and social insertion for persons from recent immigration, Program for education and training throughout life (Grundtvig), City of Lille, sponsored by the FRAPPE, 2008-2009**

**Support of competitive clusters of the French region of Nord-Pas de Calais, Chamber of Commerce and Industry of Grand Lille (France), 2008-2009**

**Broadband connections between different economic activity zones, Alsace Connexia, Strasbourg (France), 2008**

**Development of a medical-care research foundation, European Critical Care Foundation (ECCF), Suisse, 2008**

**Development of a medical-care research foundation, Fondation Cœur et artères (Heart and arteries Foundation), Lille, 2008**

**Project of economic development and capacity building in Sub-Saharan Africa, Traidlinks, Ireland, 2008**

**Development strategy of digital projects, High School of Journalism in Lille (ESJ, France), 2008** (service funded by the „FRAPPE”)

**Projects positioning - Renewable energy and poverty reduction, Intelligent Energy Europe (COOPENER), Aggda, Lecelles (France), Benin, 2006**

**Technological development in the ICT sector, CODATA association (Committee on Data for science and technology), Paris (France) 2006**

**Clean Industrial Production Project in Cambodian textile sector, Asia Pro Eco Programme, API Milano, eastern Flemish Province, Dutch federation for the promotion of the foreign exchange market and the Maltese Business Bureau (Malta) 2005-2006**

**Quality improvement of education and training through the use of ICT; supporting the deployment of trans-European e-services in the public interest (Programme eLearning, eTen),** EDHEC (French Trade School) and Archimed, Lille (France), 2005

**Several Hospital Projects,** Public Health Programme, Federation of Nord-Pas de Calais region hospitals, Lille (France), 2005

## **b. Support for the setup of projects**

The agency has existed since 2005; therefore we have adapted to different programming periods. We are experienced in the majority of thematic areas funded by the European Union, whether they are funded by thematic action programmes (hundreds: Erasmus+, Creative Europe, Horizon 2020...) or European Structural and Investment Funds (ERDF/ESF/EAFRD).

### EUROPEAN STRUCTURAL AND INVESTMENT FUNDS

- Social matter and inclusion

**Support in the setup of an ESF project application,** La crèche dans la ville, La Madeleine (Hauts-de-France), 2016

**Support in the setup of a project concerning the support to employment and the creation of activity for young NEET,** ESF-YEI, Institut de l'engagement, Aquitaine, 2016

**Support in the setup of an ESF project on the insertion of migrants,** AMAFAR-EPE, La Réunion, 2016

**Individual support Amafar-EPE,** DLA La Réunion,, 2016 (in partnership with MOÏRA)

**Support in the setup of an YEI project proposal,** APF I.E.M. Christian Dabbadie, Villeneuve d'Ascq, (France) 2016

**Support in the setup of two ESF project proposals,** SIA2E, Veilleneuve d'Ascq, (France) 2016

**Support for positioning and setting up an ESF application file,** APF IEM Christian Dabbadie, Villeneuve d'Ascq (France), 2015

**Support for a Youth Employment Initiative (YEI) project proposal,** IEM Le Vent de Bise, Liévin (France), 2015

**Support for ESF and ERDF project positioning procedures,** Grands Ensemble, Lille (France), 2015

**Support for a project proposal for ESF - job integration workshop (atelier chantier d'insertion or ACI),** Association Les Papillons Blancs, Tourcoing (Nord-Pas de Calais), 2015

**Support for several project proposals for ESF - job integration workshop (atelier chantier d'insertion or ACI),** Association Sauvegarde du Nord, Lille (Nord-Pas de Calais), 2015

**Support for a Youth Employment Initiative (YEI) project proposal “Insertion of disabled youth”,** Association Les Papillons Blancs, Tourcoing (France), 2015

**Support for a Youth Employment Initiative (YEI) project proposal “Just do NEET”,** Association Sauvegarde du Nord, Lille (France), 2015

**Support for a Youth Employment Initiative (YEI) project proposal “My Future, I believe in it”, “MAJ’YC”,** Association Itinéraires, Lille (France), 2015

**Support for a Youth Employment Initiative (YEI) project proposal “My Future, I believe in it”, “MAJ’YC”,** Association F.C.P., Marcq-en-Barœul (France), 2015

**Support for European Social Fund (ESF) procedures for the Workshop integration project of,** SIA2E, Villeneuve d’Ascq (France), 2015

**Support for the drafting of ESF and/or YEI application forms,** GIP Agire du Val de Marque, Hem (France), 2014-2015

**Support for a project proposal aiming to create a cluster dedicated to improving the employability of young people,** INTERREG IVA 2 Seas, Association for the development of Citizen and European initiatives (Association pour le Développement des Initiatives Citoyennes et Européennes (ADICE)), Roubaix (France), 2013 (service funded by the “FRAPPE”)

**Support for a project proposal of good practice exchange based on an integrated approach on the evolution of the user support to new digital practices,** INTERREG IVC, General Council of Gironde, Bordeaux, 2011

**Support for a “Learning City” project proposal aiming to assist people and families, especially those who are isolated and in social difficulty , through lifelong learning, self-fulfillment and self-development,** INTERREG IVA 2 seas, City center of Social Action in Carvin (France), 2011(service funded by the „FRAPPE”)

**Support for a project proposal aiming to create professional inclusion and training platform,** European Regional Development Fund (ERDF), ACTAVISTA, Marseille (France), 2010

**Supporting a micro-project on the development of poor districts in Lille-Roubaix-Tourcoing by connecting enterprises with local associations and unemployed workers,** European Social Fund (ESF), Association “Objectif Sud”, Lille (France), 2005-2008

- [Health](#)

**Support for a interregional project of training and exchange of practices and tools to improve the access for deaf people to the health system**, INTERREG VB NEW, Hospital Complex of the Lille Catholic Institute (GHICL, France), 2015 (service funded by the “FRAPPE”)

**Support for a project proposal aiming to implement a innovative communication system for deaf people**, European Regional Development Fund (ERDF), Hospital Complex of the Lille Catholic Institute (GHICL, France), 2012

**Support for a project proposal for the continuation of the relationship between elderly persons and their family**, European Regional Development Fund (ERDF), Douai Hospital (France), 2011

**Support for a project proposal for the pooling of computer services in a hospital**, European Regional Development Fund (ERDF), Le Chateau-Cambrésis Hospital (France), 2011

**Support for a “Patient Health Terminal” project proposal**, European Regional Development Fund (ERDF), Saint- Lô Hospital (France), 2011

**Support for a “Patient Health Terminal” project proposal**, European Regional Development Fund (ERDF), Coutances Hospital (France), 2011

**Support for a project proposal related to the integration of ICT in a hospital**, European Regional Development Fund (ERDF), University Hospital of Amiens (France), 2009-2010

**Support for a project proposal related to digitization of medical archives**, European Regional Development Fund (ERDF), Douai Hospital (France), 2009

**Support for a project proposal related to the development of a hospital information system**, European Regional Development Fund (ERDF), William Morey Hospital (France), 2009

**Support for a project proposal related to digitization of medical files**, European Regional Development Fund (ERDF), Douai Hospital (France), 2009

- [Enterprises competitiveness](#)

**Support in seeking European and National funds for touristic projects**, Agauria, Reunion Island (France), 2016

**Support in the setup of a co-funding application for structural funds FEDER-FSE 2014-2020**, CCI Mayotte, Mamoudzou, 2016

**Support for a project proposal aiming to provide support for the creation/takeover/transfer of cooperative societies**, European Social Fund (ESF), URSCOP of Auvergne, Beaumont (France), 2015

**Consultancy services in enterprise development**, European Social Fund (ESF), BAFA Beratungsförderung, Koennen&handeln GmbH, Offenburg (Germany), 2013-2014

**Support for a project proposal to help companies developing a business strategy through forecasting, innovation and creativity methods**, INTERREG IVB NWE, Chamber of Commerce and Industry of North of France, Lille (France), 2012 (service funded by the “FRAPPE”)

**Support for a project proposal to support innovation of SMEs in the field of biomaterials**, INTERREG IVB NWE, Eurasanté, Lille (France), 2010 (service funded by the “FRAPPE”)

**Support for a project proposal related to the exchange of good practices in the ceramic sector**, INTERREG IVC, “Communauté de Communes” of Desvres-Samer (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal aiming to strengthen the exchange of knowledge, methods and tools of raising awareness and entrepreneurship training in Higher education institutions**, INTERREG IVC, ADITEC Pas-de-Calais (France), 2008 ((service funded by the “FRAPPE”)

**Supporting initiatives for structures that assist entrepreneurs to create or takeover an enterprise**, European Social Fund (ESF), Réseau Entreprendre (network gathering 33 French incubators), Roubaix (France), 2006

- [Environment and territorial development](#)

**Support in the setup of an INTERREG Upper Rhine project application**, Maison de l’emploi de Strasbourg, Strasbourg (Alsace-Champagne-Ardenne-Lorraine), 2016

**Support in the setup of an INTERREG VB ENO project application on transport and logistics**, Université d’Artois, Arras (Haut-de-France), 2016 (service funded by the FRAPPE)

**Support in the setup of an INTERREG application (France-Wallonie-Flandres) for an Heritage Enhancement project**, ENGIE INEO, Lille, 2016

**Support in the setup of a EARDF application in PACA region for a touristic development project**, Groupe Artes, Lille, 2016

**Support in the setup of two FEADER applications**, SIA2E, Villeneuve d’Ascq (France), 2016

**Support for a project of a black corridor**, European Regional Development Fund (ERDF), ENGIE INEO/CITEOS, Lesquin (France), 2016

**Support for the “Around the Channel” project**, INTERREG VA France (Channel) England, Regional Council of Basse-Normandie, Caen (France), 2015-2016 (joint-contracting with Eleo Conseil)

**Support for an ERDF project proposal following the call n°1/OS3.3/tourisme “Create new jobs through an improvement of SME’s individual capacity to finance and develop new products and services in the field of tourism”, SARL DEVTOURS, Mayotte (France), 2015**

**Project for processing waste from the construction industry, European Regional Development Fund (ERDF), Company SFE, Mayotte (France), 2015 (joint-contracting with M’ze Conseil)**

**Support for an EAFRD project proposal, SIA2E, Villeneuve d’Ascq (France), 2015**

**Development project of an Agenda 21 for social and solidarity tourism in the French region of Alsace, ESF Associative Micro-projects (Alsace), AJA, Strasbourg (France), 2013**

**Support for a project proposal to enhance recycling possibilities of marine dredged sediments, INTERREG IVB NWE, Association Création Développement Eco-Entreprises (Cd2e), Loos-en-Gohelle (France), 2012-2013 (service funded by the “FRAPPE”)**

**Support for a project proposal for the development of a blueprint aiming the managing of the flooding risks in the basin of several rivers in European Southeast space, INTERREG IVB ES, Department of Gironde, Bordeaux (France), 2012**

**Support for a project proposal related to management of natural resources, preservation of the biodiversity and the existing quality environment in urban spaces, INTERREG IVB NWE, Les Ateliers d’Art Contemporain (Contemporary Art Workshop), Liege (Belgium), 2012**

**Second reading and support for the drafting of the “WHARREG” project proposal aiming to put in place prevention systems to avoid water disasters with a multi sector approach involving all actors, INTERREG IVC, General Council of Gironde (France), 2011**

**Support for the finalization of the drafting of a project proposal related to the creation of a methodology for solving the pollution or risk of pollution in urban renewal operations in industrial cities and city regions, INTERREG IVC, Lille Métropole Communauté Urbaine (Urban Community of Lille Metropolitan, France), 2008-2009**

**Support for a development project in the field of eco-materials and for the negotiation with the joint technical secretariat, INTERREG IVB NWE, Cd2e (Enterprise specialized in the creation and development of green enterprises, France), 2008-2009 (service funded by the “FRAPPE”)**

**Support for the development of a project proposal (drafting, managing consortium and meetings) related to the borderless governance of green and blue infrastructures, INTERREG IVB NWE, Lille Métropole Communauté Urbaine (Urban Community of Lille Metropolitan, France), 2008-2009**

- [Education and training](#)

**Support in the setup of several European projects**, University of Paris Descartes, Paris (France), 2016  
(in partnership with IGT.ITG)

**Support for a project aimed at implementing a collaborative network platform and e-learning**, European Regional Development Fund (ERDF), ENACO (Ecole National de Commerce), Lille (France), 2010

- Culture, sport and citizenship

**Support for a project proposal aiming the development of cooperation in the field of trendy music**, INTERREG IVA 2 seas, Le Grand Mix (The Grand Mix), Tourcoing (France), 2011 (service funded by the “FRAPPE”)

**Support for a project proposal aiming the promotion of research and scientific culture**, INTERREG IVA 2 seas, MESHS (European Agency of Human and Society Sciences), Lille (France), 2010 (service funded by the “FRAPPE”)

- Research and innovation, ICT

**Support in the setup of a FEDER application file for the project “Green Water”**, SARA, Le Lamentin (Martinique, France), 2016

**Support for a concept note**, INTERREG VA France-Wallonie-Vlaanderen, Union of Metallurgy Industries and Trades of Picardie (UIMM Picardie), Amiens (France), 2015

**Support for an ERDF project proposal following the call n°1-2015 “Support to large roaming in the Massif central”**, Hicking French Federation (FFRP), Paris (France), 2015

**Support for an application file and planning the budget**, INTERREG VA Two seas, Quai du Numérique, Dunkerque (France), 2015

**Support for a thematic project portfolio “strategies of territorial innovations”**, INTERREG VA France-Wallonie-Vlaanderen, Nord France Innovation Développement (NFID), Lille (France), 2015, 2016

**Support for an ERDF application file in the field of the “numerical images and creative industries”**, Pictanovo, Lille (France), 2015

**Support for an ERDF application file for the project Académie – GTIS** (Transversal and territorial management and Integration of Health Information) for CHRU Montpellier, Medasys, Clamart (France), 2015

**Support for a project related to the “numerical images and creative industries”**, ERDF, Pôle Numérique Culturel, Lens (France), 2015

**Support for a project dedicated to numerical tools for inclusion**, ERDF, Fédération des MJC d’Ile-de-France, Paris (France), 2014

**Support for a project proposal aiming the development of an ICT app for the management of the traffic of ships in harbors**, INTERREG IVB NWE, Polytech’ – Lille 1 University (France), 2012 (service funded by the “FRAPPE”)

**Support for a project proposal aiming the improvement of freight transport on side channels thanks to ICT**, INTERREG IVB NWE, Niverlan (France), British Waterways (UK), 2011-2012

**Support for project proposals based on the setup of broadband connections between different economical activity zones**, European Regional Development Fund (ERDF), Communauté de communes Sauer-Peschelbronn (France), 2009-2011

**Support for a project proposal in order to increase high-speed broadband in rural zone in the French county of Haut-Rhin**, European Agricultural Fund for Regional Development (EAFRD), General Council of Haut-Rhin, Colmar (France), 2010

**Support for a project proposal related to the use of ICT for activities of lending and selling school books**, European Regional Development Fund (ERDF), Association Rotarienne des Bibliothèques Scolaires (ARBS)(Rotarian Association of School Libraries) (France), 2009

**Support for a project proposal for the creation of an online collaborative platform for sharing medical and social information between actors in the field of health and actors from the county**, European Regional Development Fund (ERDF), Networks and Communication Systems (NCS) (France), 2009

**Support for two project proposals based on the setup of broadband connections between different economical activity zones**, European Regional Development Fund (ERDF), Alsace Connexia (subsidiary of SFR) (France), 2009

**Support for a project proposals based on the setting up of broadband connections between different economical activity zones**, European Regional Development Fund (ERDF), Commune of Kilstett (France), 2009

**Support for seeking funding opportunities dedicated to installing broadband in 51 “activity zones”**, European Regional Development Fund (ERDF), Alsace Connexia (France), 2008

**Seeking funding opportunities dedicated to the development of ICT facilities in a school restaurant and setting up a draft proposal for ERDF funding**, European Regional Development Fund (ERDF), City of Vieux Condé (France), 2008

## COMMUNITY ACTION PROGRAMMES

- **Social matter and inclusion**

**Support for the set up of a project proposal on social entrepreneurship, Erasmus +, “Strategic partnerships in the field of youth”**, Association Tandem Plus, Lille (funded by the FRAPPE), 2016

**Accompaniment mission for the setup of a file in the field of social inclusion**, Erasmus+ “Support for the political reforms”, Association Tandem+, Lille (France), (funded by the FRAPPE), 2016.

**Support for a project proposal related to the inclusion development through economic activities in Europe**, Erasmus+, Tandem +, Lille (France), 2014

**Support for the drafting of a concept note of a project aiming the development and the implementation of an educational programme for the Paediatric Foundation of Kimbondo in the Democratic Republic of Congo**, Financing instrument for development cooperation – Social and Human development, Caritas Alsace, Strasbourg (France), 2014

**Support for a project proposal to develop activities of the European network of social inclusion**, Europe for Citizens Programme, Tandem +, Lille (France), 2014

**Support for a project proposal related to the exchange of good practices in the sector of services to individuals**, PROGRESS Programme, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2013-2014

**Support for a project proposal aiming the social and economic inclusion of young people – Tchad**, non-state actors and local authorities in development – Tchad, ESSOR Association, Marcq-en-Baroeul (France), 2012 (service funded by the “FRAPPE”)

**Support for a project proposal aiming the improvement of network cooperation of civil society organizations engaged in the fight against sexual abuses of children**, non-state actors – action in partner State – multicountry, ECPAT International, Bangkok (Thaïlande), 2012

**Support for of a project proposal to develop innovative methods for the management of domestic violence**, DAPHNE Programme, Association Regain, Strasbourg (France), 2010-2012

**Support for a project proposal aiming the organisation of six participative dialogues about active ageing in six EU countries**, Europe for Citizens Programme, World Café Europe, Munich (Germany), 2011

**Support for a project proposal aiming the creation of an innovative tool for the improvement of language, professional, legal and social skills of prisoners in 5 member states**, Lifelong Learning Programme (Grundtvig), Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2010

**Support for a project proposal related to coordination, cooperation and networking activities between European organisations in the field of the fight against poverty**, Non-state actors and local authorities in development, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2010

**Support for a project proposal regarding the promotion of participative socio-economic development in Guinea-Bissau**, non-state actors and local authorities in development – Guinea-Bissau, ESSOR, Marcq-en-Barœul (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal regarding the support of young people in difficulty in the Doukkala-Abda region (Morocco)**, non-state actors and local authorities in development - Morocco, Le Partenariat, Faches-Thumesnil (France), 2009 (service funded by the “FRAPPE”)

**Support for the drafting of a concept note for a project on social action and social enterprise in Oujda (Morocco)**, non-state actors and local authorities in development – Morocco, Lille City Council (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal related to the creation of a network of actors dealing with social exclusion and poverty**, Lifelong Learning Programme (Grundtvig), Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal aiming the social and economic inclusion of young people- Tchad**, ESSOR, Marcq-en-Barœul (France), 2008 (service funded by the “FRAPPE”)

**Support for a project proposal aiming the social and professional inclusion of local populations and the promotion of entrepreneurship in Brazil and Mozambique**, NGO Cofinancing, ESSOR, Marcq-en-Barœul (France), 2007 (service funded by the “FRAPPE”)

- [Competitiveness of enterprises](#)

**Support for a project proposal regarding the private sector’s development in Uganda, through the promotion of exports to the eastern Africa**, Pro-Invest Programme, Traidlinks (Ireland), 2009

**Support for a project proposal related to the creation of a network promoting transnational mobility and mentorship between workers**, Europe for Citizens Programme – Innovative actions, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal on energy efficiency within the social enterprise sector**, Competitiveness and Innovation Programme (CIP) - Intelligent Energy Europe (IEE), “Pour la Solidarité”, Brussels (Belgium), 2008

**Support for a project proposal regarding capacity-building for the private sector in Asia**, Asia Invest Programme, Cambodian federation of Business association (CAMFEBA), Garment Manufacturer Association (Cambodia) and Vietnamese Ministry for territorial development, 2005-2006

**Support for a project proposal regarding the establishment and strengthening of the environmental dialogue between Europe and Asia**, Asia Pro Eco Programme, API Milano, eastern Flemish Province, Dutch federation for the promotion of the foreign exchange market and the Maltese Business Bureau (Malta) 2005-2006

- **Education and training**

**Support in the setup of a mobility project**, Erasmus+ Youth, City of Marpent, Marpent (Hauts-de-France), 2016 (service funded by the FRAPPE)

**Assistance in the setup of European projects**, Paris Descartes University, Paris (France), 2016 (partnership with IGT.ITG)

**Support for an Erasmus + Strategic Partnership in favor of school education**, Association Le Partenariat, Lille (France), 2016 (service funded by the “FRAPPE”)

**Support for an Erasmus + Erasmus Mundus Joint Master Degree**, SERP Chem, University of Paris-South, Orsay (France), 2015-2016

**Support for the project “H.A.P.I for youth and women” aiming at developing youth workers’ capacities in project management**, Erasmus+, Capacity building in the field of youth in ACP countries, in Latin America and in Asia, ABConsulting, Lille (France), 2015 (service funded by the “FRAPPE”)

**Support for the project “Euranim” aiming at developing the occupational capacities of students and young graduates in the field of animation and developing the skills of their teachers**, Erasmus +, Strategic Partnership in favor of the higher education, Les Rencontres audiovisuelles, Lille (France), 2015 (service funded by the “FRAPPE”)

**Support for the project “Serious gaming for a better Europe” aiming to the awareness raising of young people from 15 to 18 on civil education and education on national and European citizenship**, Erasmus + Strategic Partnership in favor of school education, Association Le Partenariat, Lille (France), 2015 (service funded by the “FRAPPE”)

**Support for the project “Global Skills Through Experience in Peace and Solidarity”**, Erasmus +, Cap solidarités Association, Lille (France), 2015 and 2016 (service funded by the “FRAPPE”)

**Support for a project proposal of Strategic Partnership about migration “Transfronterre 2, active citizenship”**, GRDR-Migration-Citizenship-Development, Lille (France), 2014 (service funded by the “FRAPPE”)

**Support for a project proposal for a youth exchange related to the fight against discrimination,** Youth in action program – Action 1.1 Youth exchanges, Maison des Associations, Tourcoing (France), 2013 (service funded by the “FRAPPE”)

**Support for a project proposal for a youth exchange related to European citizenship,** Youth in action program – Action 1.1 Youth exchanges, Maison des Associations, Tourcoing (France), 2013 (service funded by the “FRAPPE”)

**Support for a project proposal for a youth exchange related to the duty of remembrance,** Youth in action program – Action 1.1 Youth exchanges, Maison des Associations, Tourcoing (France), 2013 (service funded by the “FRAPPE”)

**Support for a project proposal for a youth exchange related to sport and nutrition,** Youth in action program – Action 1.1 Youth exchanges, Wattrelos (France), 2013 (service funded by the “FRAPPE”)

**Support for a project proposal for a youth exchange related to sport,** Youth in action program – Action 1.1 Youth exchanges, General Council of Gironde (France), 2013

**Support for a project proposal for the call for proposals: “Structural support for European policy research organisations and for civil society organizations at European level”,** Europe for Citizens programme, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2013

**Preparatory visit for an apprentice mobility project,** Lifelong Learning Programme (Leonardo), Association of Drôme-Ardèche regions for vocational training (ADAFP), Livron-sur-Drôme (France), 2012

**Support for an apprentice mobility project proposal,** Lifelong Learning Programme (Leonardo), the French Region of Nord-Pas de Calais, Direction of initial education, Lille (France), 2012 (service funded by the “FRAPPE”)

**Support for a project proposal on women involvement in their neighborhood,** Lifelong Learning Programme (Grundtvig), Institut Lillois d’Education Permanente (ILEP), Lille (France), 2012 (service funded by the “FRAPPE”)

**Support for a project proposal to increase artist mobility in Europe thanks to the networking of transnational services and the development of shared tools,** Culture Programme, SMartBE Foundation, Brussels (Belgium), 2012

**Support for a project proposal about the fight against discrimination in the field of early childhood,** Lifelong Learning Programme (Comenius), Charity Le Furet, Strasbourg (France), 2012

**Support for a project proposal to design a training computer system for volunteers in charities committed to animal protection,** Lifelong Learning Programme (Grundtvig), Tierschutzliga in Deutschland; Neuhausen/Spree (Germany), 2011-2012

**Support for a development project of a joint Master degree in Green IT,** Erasmus Mundus – Master Courses, Lorraine University, Nancy (France), 2011-2012

**Support for a development project of a joint Master degree in crystallography,** Erasmus Mundus – Master Courses, Lorraine University, Nancy (France), 2011-2012

**Support for the project “Bande verte et citoyenne” aiming the promotion of a sustainable and participatory tourism along Saint-Martin trail,** Call for proposal: “Promotion of transnational thematic tourism products in the EU as means of sustainable tourism development”, European Cultural Council of Saint Martin de Tours (France), 2011

**Support for a project proposal aiming the development of the organization activities,** Europe for Citizens Programme, World Café Europe, Munich (Germany), 2011

**Support for a project proposal aiming the integration of children from third countries,** European Fund for the Integration of third country nationals, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2010

**Support for a project proposal aiming the creation of a Master degree in acoustics and vibrations,** Erasmus Mundus – Masters Courses, Maine University, Le Mans (France), 2010

**Support for a project proposal related to the development of a joint Doctorate in nanomedicine,** Erasmus Mundus – Joint Doctorate, Angers University (France), 2010

**Support for a project proposal for the development of a joint Master degree in human and social sciences,** Erasmus Mundus – Masters Courses, Lille 3 University (France), 2009-2010

**Support for a project proposal for the creation of an electronic platform aiming at sharing civil status documents,** Specific programme “Civil Justice” – 2007-2013, The International Commission on Civil Status – ICCS, Strasbourg (France), 2008-2010

**Support for a project proposal aiming at promoting innovative and ICT methods of socio-cultural animation,** Youth in Action – Creativity and innovation in youth sector, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal for the development of e-participation giving the opportunity to citizens to be involved in the political and decisional process of the EU,** Competitiveness and Innovation Framework Programme (CIP) – Information and Communication Technologies (ICT-PSP), Action Planning (United Kingdom), 2009

**Support for a project proposal related to the creation of a network of actors dealing with social exclusion and poverty**, Lifelong Learning Programme (Grundtvig), Federation of inclusion centers (Fédération des Centres d'Insertion, FCI), Lille (France), 2009 (service funded by the "FRAPPE")

**Support for a project proposal related to vocational education and training for people from recent immigration**, Lifelong Learning Programme (Grundtvig), Lille (France), 2008-2009 (service funded by the "FRAPPE")

**Support for a project proposal on exchange of educational contents thanks to ICT**, eContentPlus, Intel Corporation, Mendon (France), 2008

**Development and reinforcement of exchanges, cooperation and mobility between education and training systems within the European Community**, Lifelong Learning Programme (Jean Monnet, Comenius), Institute of Political Sciences of Strasbourg (France), 2007

- [Environment and territorial development](#)

**Project black corridor**, LIFE, City of Lille/ ENGIE INEO, Lille, 2016

**Support for a smart city project as part of the Horizon 2020 call "Smart Cities and Communities lighthouse projects"**, Amiens Métropole, Amiens (France), 2016 (joint-contracting with Items International)

**Support for a project proposal on energy efficiency and greening power consumption of international airports in Vietnam**, Switch Asia, METHIS Environmental BVBA, Brussels (Belgium), 2015

**Support for a project proposal on improving SME through product life cycle analysis**, LIFE+ Programme, Cd2e, Loos-en-Gohelle (France), 2012

**Support for a project proposal related to integrated measures on decreasing the water consumption**, LIFE+ Programme, General Council of Gironde, 2011

**Support for a project proposal regarding the protection of eelgrass herbarium**, LIFE+ Programme, General Council of Gironde, 2011

**Support for the project "Bande verte et citoyenne", Call for proposals: "Promotion of transnational thematic tourism products in the EU as means of sustainable tourism development"**, European Cultural Council of Saint Martin de Tours (France), 2011

**Setting up a project to diagnose the wildlife state of two Natura 2000 areas and preservation actions**, LIFE+ Programme, Dunkirk Major Sea Port (France), 2011 (service funded by the "FRAPPE")

**Support for the drafting of a concept note regarding the establishment of sustainable urban development strategies in the Mediterranean space** (setting up in partnership with Euralia), CIUDAD, ACIDD (Association Communication et Information au Développement Durable), La Bastidonne (France), 2009

**Support for a project proposal for the implementation of new and sustainable conservation methods of meat**, Eco-Innovation (CIP), Agricultural Superior Institute – ISA, Lille (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal within the “Global Sectoral Approaches” grant programme, in the Environmental thematic**, Competitiveness and Innovation Framework (CIP) – Grant Programme 2008, INTEREL, Brussels (Belgium), 2008

- Culture, sport and citizenship

**Support in the setup of a project proposal concerning the development of theater’s audience**, Europe Créative, small scale cooperation project (in the La petite fabrique de projets européens, Liaisons Arts Bourgogne), Nick Millet Associates, Paris, 2016

**Support for the project “Benefits of outdoor sports for society (BOSS)” to demonstrate the Social Return On Investment in the field of outdoor sports**, Erasmus+ – Sport, CREPS Rhône-Alpes, Vallon-Pont d'Arc (France), 2015

**Project of development of hiking for health**, Erasmus+ – Sport, Hicking French Federation (FFRP), Paris (France), 2015

**Support for the project “Animkids” to improve awareness tools and methods on animation for European children**, Creative Europe – sub-programme MEDIA, support for audience development, Les Rencontres audiovisuelles, Lille (France), 2015 (service funded by the “FRAPPE”)

**Support for the project “Euranim” to structure the European animation sector through video mapping**, Creative Europe – sub-programme Culture, Les Rencontres Audiovisuelles, Lille (France), 2014 (service funded by the “FRAPPE”)

**Support for the project “Outdoor Sport For All European”**, Erasmus+ – Sport, CREPS Rhône-Alpes/PRNSN, Vallon-Pont d’Arc (France), 2014

**Support for a project proposal related to the organisation of the 10<sup>th</sup> edition of the international and audiovisual festival of Arras**, Media Programme 2007-2013, Plan-Séquence association, Arras (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal for the creation of an innovative and multiplayer video game**, Media Programme 2007-2013, 3D-DUO, Lille (France), 2009 (service funded by the „Diagnostic Europe” and the “FRAPPE”)

- **Research and innovation, ICT**

**Support in the setup of an Horizon 2020 project application on transport and logistics**, Happy Chic, Roubaix (Hauts-de-France), 2016

**Support in the setup of a project proposal « SME Instrument »**, Drivy, Paris (France), 2016

**Support for a social innovation project**, SME Instrument, Horizon 2020, Drivy, Paris (France), 2016

**Support for an innovation project proposal on Open Disruptive Technologies**, SME Instrument, Horizon 2020, MIRAKL, Paris (France), 2014

**Support for the assessment of sustainable development indicators on good governance and its cross-cutting features from a social perspective, through the project PASSO**, Framework Programme 7 (FP7, Environment), ISIS (Istituto di Studi per l'Integrazione dei Sistemi), Rome (Italy), 2009-2010

**Support for a project proposal for the development of a platform aiming the “ageing well”**, Competitiveness and Innovation Framework Programme (CIP) – Information and Communication Technologies (ICT-PSP), ALGOE, Paris (France), 2009

**Support for a project proposal to promote innovative and ICT methods of socio-cultural animation**, Youth in Action – Creativity and innovation in youth sector, Federation of inclusion centers (Fédération des Centres d’Insertion, FCI), Lille (France), 2009 (service funded by the “FRAPPE”)

**Support for a project proposal for the development of e-participation giving the opportunity to citizens to be involved in the political and decisional process of the EU**, Competitiveness and Innovation Framework Programme (CIP) – Information and Communication Technologies (ICT-PSP), Action Planning (United Kingdom), 2009

**Initiative aiming at reinforcing the role of local actors, by co-financing actions in developing countries, or information actions in Europe, and by creating a European network of key actors in the Digital solidarity field**, non-state actors and local authorities in development – Put in network in EU, Digital solidarity agency, Lyon (France), 2008 (service funded by the “FRAPPE”)

**Support for a project proposal for the development of a multilingual digital content for innovating e-services**, eContentPlus, Intel Corporation, Paris (France), 2008

**Partial rereading of a project submitted within the framework of the ICT-Challenge 2 call for proposals**, FP7 (ICT), ENSAIT (French National School for Sciences and Arts in the Textile’s Industry), Roubaix (France), 2007

## REGIONAL AND NATIONAL FUNDING PROGRAMMES

**Support for an application file for the Future Investment Programme (Programme d'Investissement d'Avenir (PIA)),** Air Liquide, Paris (Ile-de-France), 2015 (joint-contracting with Arcturus Group)

**Support for a subvention application file for a project aiming the development of tourism offers aimed to people in inclusion process,** Funds for the development of associative life, AJA, the French region of Alsace, 2014

**Support for the drafting and compilation of an application file to the call for proposals: "Technological bricks of embedded software",** "Investissement d'avenir" Programme, Amiens CHU (France), 2011

**Support for the drafting and compilation of an application file to the call for proposals: "e-education",** "Investissement d'avenir" Programme, Amiens CHU (France), 2011

**Support for the drafting and compilation of an application file to the call for proposals: "e-health",** "Investissement d'avenir" Programme, Amiens CHU (France), 2011

**Support for the drafting and compilation of an application file to the call for proposals: "Cloud Computing",** "Investissement d'avenir" Programme, Amiens CHU (France), 2011

**Support for the drafting of an application file to the call for proposals: "Equipex", for the implementation project of an expertise pole in surgical disfigurement,** "Investissement d'avenir" Programme, Amiens CHU (France), 2010

**Support for the drafting of an application file for a project on enterprise creation,** the French region of Nord-Pas de Calais, Maison de l'entrepreneuriat, Lille (France), 2010

**Support for the drafting of an application file for a project aiming the implementation of an integrated management of care process,** Hospital Plan 2012, Amiens University Hospital (France), 2009

**Support for the drafting of an application file for a e-health project aiming the obesity field,** Call for proposals TECSAN, Amiens University Hospital (France), 2009

**Support for the drafting of an application file for a project aiming the digitization of proceedings and services of local community,** Dispositif PRATIC-Nord-Pas de Calais, City Council of Wattrelos (France), 2009

**Support for the drafting of an application file for support to export (prospection guarantee COFACE + file DRCE (Regional direction of foreign trade),** Dutch Ministry of Foreign Trade, Amsterdam (Netherlands), 2005-2007

## PRIVATE FUNDINGS – SUPPORT FOR FUNDRAISING AND DEFINITION OF FUNDING STRATEGIES

**Support for the drafting of a funding application file for a project of intergenerational outdoor school**, Foundation Alsace Elderly People, AJA – Agency of Solidarity Tourism, Strasbourg (France), 2014

**Support for a funding application file for a project of tourism aimed to disabled people**, Foundation of France, AJA – Agency of Solidarity Tourism, Strasbourg (France), 2013

**Drafting of a patronage strategy and development of tools** for the Association for the development of Citizen and European Initiatives (Association pour le Développement des Initiatives Citoyennes et Européennes (ADICE)), joint –contracting with Culture d’entreprise as part of the “dispositif local d’accompagnement” (DLA) CBE Lille Métropole, Roubaix (France), 2013-2014

**Drafting fund raising strategies**, Association Regain, Strasbourg (France), 2011-2014

## 2 - SUPPORT FOR THE PROJECT MANAGEMENT

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As an extension of our assistance activities in setting up projects, YTES can ensure the complete management of European-funded projects. We can assist organizations according to their needs of administrative and financial management, implementation of management tools in line with the European audit legislation, organization and coordination of the partnership, up to the project evaluation.

### a. Support for the management of European projects

**Support of the Local Action Group “Plateau de Saclay” for the administrative and financial management of their budget from the measure LEADER, EAFRD, Terre et Cité, “Dispositif Local d’Accompagnement” (DLA) of Essonne, Verrieres-Le-Buisson (France), 2016**

**Support for the management of an ERDF project, Hospital Center of Mayotte, 2015-2016**

**Support for a control operation as part of a project cofunded by the ERDF, ENACO, Lille (France), 2015**

**Support as part of an operational control, ESF, Main Forte, Harnes (France), 2015**

**Support for the setup/management of a YEI project, Association Itinéraires, Lille (France), 2015**

**Support for the setup/management of a YEI project, Association F.C.P., Marcq-en-Barœul (France), 2015**

**Support for a reimbursement request of expenditures incurred as part of a project of good practice exchange, whose lead beneficiary was the Romanian Ministry of Labor, Family and Social Protection, PROGRESS programme (2008-2011) Jarville la Malgrange (France), 2015**

**Support for the management of ESF and/or YEI projects, GIP Agire du Val de Marque, Hem (France), 2014-2015**

**Support for the management of the “Mac Eau” project on water consumption awareness, LIFE+ Programme, General Council of Gironde, 2012-2016**

**Support for drawing up final and intermediary balance sheets of 5 GPEC projects for the sectors of harbors and industries, green economy, Social and Solidarity Economy and enterprise creation, European Social Fund (ESF), Maison de l’Emploi de Strasbourg (France), 2013-2014**

**Managing a project of good practice exchange based on an integrated approach aiming the evolution of the user support to new digital practices, INTERREG IVC, General Council of Gironde, Bordeaux (France), 2012-2014**

**Managing a thematic network project on good practice exchange of ICT use applied on energy efficiency in three main city sectors (buildings, transports and citizen behaviors),** Competitiveness and Innovation Framework Programme (CIP) – Information and Communication Technologies (ICT-PSP), ACIDD association (working on communication and information for sustainable development), La Bastidonne (France), 2008-2011 (service funded by the „FRAPPE”)

**Managing a development project of poor districts in Lille-Roubaix-Tourcoing by connecting entrepreneurs, local associations and unemployed people,** European Social Fund, Association “Objectif Sud”, Lille (France), 2005-2008

#### **b. Research of partners and networking**

**Supporting a research of German partners for a project in the field of diversification of social enterprises within INTERREG V B NWE,** CRESS Nord-Pas de Calais, Lille (France), 2015

**Organisation of a commercial prospection mission in France,** UptoDate, Wolters Kluwer Health, United States, 2014

**Organisation of an economic mission on smart systems for multimodal transport and logistics,** Dutch Ministry of Foreign Trade, Amsterdam (Netherlands), 2010

**Organisation of an economic mission on industrial robotics: search of French partners for Dutch companies,** Dutch Ministry of Foreign Trade, Amsterdam (Netherlands), 2009

**Organisation of an economic mission on horticulture: search of Romanian partners for Dutch companies,** Dutch Ministry of Foreign Trade, Amsterdam (Netherlands), 2009

**Organisation of an economic mission on horticulture: search of French partners for Dutch companies,** Dutch Ministry of Foreign Trade, Amsterdam (Netherlands), 2008

**Search of French and Belgian partners for Dutch companies of the ICT sector, for the imaging and robotics,** Dutch Ministry of Foreign Trade, Amsterdam (Netherlands), 2007

**Search of French and Swedish partners for Lithuanian companies of the ICT sector,** CRT (Continental Resources and Technology Ltd), United Kingdom, 2006

**Search of British partners as part of the agri-food exhibition IFE07 London,** CCI International of Lille (chamber of trade and Industry, Lille (France), 2006

#### **c. Evaluation of European projects**

**Partnership evaluation for the “Mac Eau” project (integrated measures on water consumption reduction),** Life+ Programme, General Council of Gironde, Bordeaux (France), 2013

### 3 - STRATEGIC AND SUPPORT STUDIES AIMING THE DEFINITION, THE MANAGEMENT AND THE EVALUATION OF PUBLIC POLICIES

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We work with our clients and our partners in order to carry out studies and evaluations. We are able to help them in the writing of strategic documents and in the development of public policies in connection with the European policies.

Our knowledge of the European and national legal frameworks, our competencies in conducting quantitative and qualitative studies, our pedagogical skills and our practical experience with projects and funding programmes, make it possible to offer you operational solutions, corresponding to the reality of the matter and in conformity with the regulations. We can design recommendations and strategic plans adapted to current and future, local and European challenges thanks to the critical thinking and the creativity we developed during our missions.

#### a. Definition of regionalized European strategy

**Support for GALPA Littoral Opale candidacy for the European maritime and Fisheries Fund (EMFF) Community-Led Local development for local actors 2014-2020**, Boulogne-sur-Mer Développement Côte d'Opale, Boulogne-sur-Mer (France), 2016

**Development of the CIVIS' territorial strategy of integrated sustainable urban development**, Communauté Intercommunale des Villes Solidaires du Sud (CIVIS), Saint-Pierre (La Réunion, France), 2015 (join-contracting with IGT.ITG)

**LEADER 2014-2020 candidacy support mission**, Pays du Montreuillois, Montreuil-sur-mer (France), 2015

**Definition of PETR and LEADER 2014-2020 territory project**, Syndicat Mixte du Pays de Thiérache, (France), 2015

**LEADER 2014-2020 candidacy support mission in Alsace 2014-2020**, Pays Rhin-Vignoble-Grand Ballon, Guebwiller (France), 2014

**LEADER 2014-2020 candidacy support mission and management for the elaboration of a local development strategy in response to a call for proposal for local Group action**, Caen Métropole, Caen (France), 2014 (joint-contracting with Eleo Conseil)

**Support for the drafting of 2014-2020 European funds operational programmes**, ERDF/ESF/EAFRD, SGAR Bretagne, Rennes (France), 2013-2014 (joint-contracting with Eleo Conseil)

**Support for the drafting of 2014-2020 European funds operational programmes**, ERDF/ESF, the French region of Haute-Normandie, Rouen (France), 2013-2014 (joint-contracting with Eleo Conseil)

**Support for the drafting of 2014-2020 European funds operational programmes, ERDF/EAFRD, the French region of Champagne-Ardenne, Châlons-en-Champagne (France), 2013-2014 (joint-contracting with Eleo Conseil)**

**Support for the cooperation facilitation as part of the drafting of the 2014-2020 operational programme of European funds, EAFRD, the French region of Haute-Normandie, Rouen (France), 2013 (joint-contracting with Eleo Conseil)**

**Feasibility study and support for the 2014-2020 ESF programme, ESF, General Council of Gironde, Bordeaux (France), 2013**

**Feasibility study and support for the 2014-2020 ESF programme, ESF, General Council of Landes, Mont-de-Marsan (France), 2013**

#### **b. Definition and support in setting up methods of raising and managing European funds**

**Support for optimizing ESF fund raising for 2014-2020 period, La Sauvegarde du Nord and Groupe Vitamine T, Lille (France), 2015**

**Support for optimizing European fund raising, ERDF/ESF/INTERREG, General Council of the North, Lille (France), 2014 (joint-contracting with L-Conseil)**

#### **c. Evaluation of public policies**

**LEADER 2007-2013 programme evaluation, Syndicat Mixte du Pays de Thiérache, (France), 2015**

**LEADER 2007-2013 programme evaluation, Syndicat Mixte du Pays des 6 Vallées, Lusignan (France), 2014 (joint contracting with Eléo Conseil)**

**LEADER 2007-2013 programme evaluation, ADAC – Pays de l'Alsace Centrale, Sélestat (France), 2013-2014**

**Evaluation of the impact and the management of the global subsidy allocated to the General Council of Dordogne for the 2008-2012 period, ESF, General Council of Dordogne, Périgueux (France), 2013**

**Extensive territorial diagnosis on sport and physical activities, Communauté de Communes du Val d'Argent, Sainte-Croix-aux-Mines (France), June 2012- February 2013**

**Management review of the complete subsidy allocated to the General Council of Gironde for the 2007-2012 period, ESF, General Council of Gironde, Bordeaux (France), 2012**

**Study on the use of ERDF money for both ICT and sustainable development projects**, Association Communication et Information au Développement Durable (ACIDD), La Bastidonne (France), 2010 (study funded by Europ'Act)

**Evaluation of the results of the programme and the funded projects as part of the INTERREG IIIB Atlantic Space**, the French region of Poitou-Charentes, Poitiers (France), 2009

#### **d. Other studies**

**Diagnosis of European and international mobility of young people in the regional scope of Alsace, Lorraine and Champagne-Ardenne**, DRDJSCS ACAL, Nancy (France), 2015-2016

**Cross-border study on predictive management of employments and skills for Social and Solidarity Economy**, Maison de l'Emploi et de la Formation, Strasbourg (France), December 2011- December 2013

**Study on social return on investment of an inclusion integrated disposal**, Acta Vista, Marseille (France), December 2011 – April 2012

## **4 - TRAINING**

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YTES is certified training body by the French State (matriculation number DA 31590803359).

Our goal is not only helping you in your fund seeking, but also to help you become autonomous. Therefore, we develop and set up individual and collective training sessions, information days and workshops. They are customized and individually adapted for project initiators who are interested in European funds or for managing authorities of subsidies.

The educational content is designed according to your needs: special theme, special program or methods for setting up and managing European projects. Participative and practice-based workshops are particularly important because they allow the creation of a space for common learning and thinking on participants' projects.

**Training "Private and public funding strategy" (in partnership with Culture d'entreprise)**, Objectif Emploi, Toucoing, 2016

**Training « Management of European projects » level 2**, NFID, Lille, 2016

**Training "Methodology for structuring a European project"**, AVCB, Bruxelles' Region (Belgique), 2016

**Training "European Funds: knowing them to mobilize them better"**, AgroParisTech/ENA, Paris, 2016

**Training “H2020: How to fund your European projects of research?”**, Region Council of Hauts-de-France (France), 2016

**Training “To better know the European institutions”**, Region Council Hauts-de-France, 2016

**Training for the setup of European projects II**, NFID, Lille (France), 2016

**Breakfast about EU funding for cultural and socio-cultural structures belonging to the Social Solidarity Economy, as part of a cycle of breakfasts entitled “Culture and Funding”**, CRESS Basse-Normandie, “Dispositif Local d’Accompagnement” (DLA) of Basse-Normandie (France), 2015

**Training on “Moving into a European fund cofinancing approach” for actors of the Social and Solidarity Economy**, Ligue de l’enseignement, “Dispositif Local d’Accompagnement” (DLA) of Ardennes (France), 2015

**Training session on methods of seeking European funds for a cultural project**, National Center of the local civil service (CNFPT), Montpellier (France), 2015

**Training sessions on:**

- **“Setting up and European projects management : FSE”**,
- **“Setting up and European projects management : FEDER”**,
- **“Setting up and European projects management : FEADER”**,
- **“Evaluation of European programmes and projects”**,
- **“The main European public policies and their fundings for territories”**,
- **“How to prepare evaluation and control of a European project?”**,

CNFPT, La Réunion (France), 2015

**Traning sessions on “Support for setting up projects and management dialogue with project initiators” for administrative and financial managers and officers**, Regional Council of Nord-Pas de Calais, Lille (France), 2015, 2016

**Training session on methods of seeking European funds for a cultural project: “what European funds best suit cultural projects?”**, National Institute Specialized in Territorial Study (INSET), Nancy (France), 2012, 2013, 2014, 2015, 2016

**Training session on European funds dedicated to R&D and innovation**, NFID, Lille (France), 2014, 2015

**Training session on the COSME Programme**, NFID, Lille (France), 2014

**“Europe & Culture: ESF, Erasmus+, Horizon 2020...: what funds for which projects?”**, Liaison Arts Bourgogne, Dijon (France), 2014

**“What European fund for biodiversity and natural spaces from 2014?”**, ENA @ AgroParisTech, Clermont-Ferrand (France), 2014

- **The life cycle of a ERDF project : from the preparatory phase to the execution phase, project initiator’s point of view**, ENA @ AgroParisTech, Clermont-Ferrand (France), 2014
- **Rural development policy of the EU from 2014: what support from the EAFRD for the biodiversity and natural spaces?**, ENA @ AgroParisTech, Clermont-Ferrand (France), 2014

**Training session on European fund seeking dedicated to chief executive of charities**, Entreprendre Ensemble, Dunkerque (France), 2014

**Training session on “Setting up a project with Erasmus+”**, joint-contracting with Extracité, Initiatives&Cité, Lille (France), 2014

**Training session on “Management of EU funded projects”**, ENA, Strasbourg (France), 2014

**Training session on the EU environmental policy for 2014-2020**, ENA, Mayotte (France), 2014

**Training session on methods for project setting up customized for the intercity exchange platform on European projects of cities belonging to Brussels-capital**, City of Molenbeek-Saint-Jean, Brussels (Belgium), 2014

**Training session on “Setting up a project with Creative Europe”**, joint-contracting with Extracité, Initiatives&Cité, Lille (France), 2014

**Training session on European funds dedicated to vocational inclusion**, GIP AGIRE, Hem (France), 2014

**Training on European funds dedicated to international solidarity projects**, Agir à l’international (To act at an international level organization), Lille (France), 2014

**Training sessions on techniques of seeking and managing European funds for Walloon tourism actors**, Forem, Marche-en-Famenne (Belgium), 2014

**Training session on European funds dedicated to ICT**, Agefos PME (training for vocational retraining), Lille (France), 2013

**Training session on methods of seeking European funds for a cultural project: “what European funds best suit cultural projects?”**, National Institute Specialized in Territorial Study (INSET), Dunkerque (France), 2013

**Training session on “Structural European funds: ESF/ERDF – how to understand the new programming period?”**, Extra Muros, Multicité, Lille (France), 2013

**Training session on the European programme “Youth in action”**, General Council of Gironde, Bordeaux (France), 2012

**Workshops on European funding for Charities**, Action Planning, London (United-Kingdom), 2011-2012

**Training session on European funds dedicated to ICT – Training sessions provided in the French regions of Lorraine, Midi-Pyrénées, Pays de Loire and Rhône-Alpes and in the Reunion Island**, Numerical Territory Observatory (OteN), Balma (Midi-Pyrénées), 2011 (service funded as part of the Europ'act)

**Training session and support for commercial agents of CISCO in the search of European funding opportunities for ICT projects**, CISCO Systems France, Strasbourg (France), 2009-2010

**Training session and support for commercial agents in the search of ERDF funding opportunities for ICT and health projects**, Nextiraone, Strasbourg (France), 2009

**Training session on identification methods of European funds and on methods of setting up European projects**, Popular Education and Sport Center (CREPS), Limoges (France), 2009

**Training session on European funding opportunities dedicated to competitiveness clusters**, European day of the CCI Grand Lille (France), 2009

**Workshop on “European opportunities” for the enterprises belonging to the MAUD cluster**, CCI Grand Lille (France), 2009

**Training session and support for commercial agents in the search of ERDF funding opportunities for ICT projects**, SPIE Communication, Strasbourg et Lille (France), 2008-2009

**Training session on identification methods of European funds and on methods of setting up European projects**, Popular Education and Sport Center (CREPS), Houlgate (France), 2008

**Training session on European funds as part of the course “Becoming EU promoters to enterprises” (“Kit Europe”)**, RDT Nord-Pas de Calais, Lille (France), 2008

**Training session on European funds for territorial communities, session dedicated to elected representatives of the county of Yvelines**, Euralia, Brussels (Belgium), 2008

**Training session on European funds dedicated to creation/takeover/transfer of enterprises**, Chamber of Commerce and Industry of Grand Lille (France), 2007

**Training session on European funds for health dedicated to health workers**, Parc Eurasanté, Lille (France), 2005-2007

**Training session dedicated to the directors of associations belonging to the “Réseau entreprendre”, session on the mesure 7 of the 3rd ESF objective**, Réseau Entreprendre, Roubaix (France), 2006

Besides, YTES is involved in several initial training programs of Master degrees in European Studies in:

- the Institute of Political Studies of Lille
- the Institute of Political Studies of Strasbourg
- the University of Paris-Sorbonne
- The Institute of Urban Planning and Development Lille 1

## 5 - VARIOUS ACTIVITIES

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As an extension of the overall set of our missions, we can ensure communication actions of our work. YTES has written or has been part of the drafting of several documents in different specific fields.

Thanks to our experience on managing diversified European networks gathering public or private partners from different countries, we know how to generate ideas and projects, how to identify and connect partners and how to share potential opportunities. Within European projects which have been managed by YTES, we take care to make partners working together according to their cultural tendencies and their identity.

In addition, we set up events: information days, lectures, workshops, or network promoting seminars.

### a. Publications

**Wrote an article on European funding opportunities for foundations**, “Die Stiftung” Magazin, Munich (Germany), 2014

**Awareness-raising video and booklets promoting the Social and Solidarity Economy sector as part of the implementation of the “action plan for employment and skills in the Social and Solidarity Economy”**, Social and Solidarity Economy, Employment and Training agency of Strasbourg, (joint management with the CRESS Alsace, the Urban Community of Strasbourg and the Région Alsace), 2013

**Development of a guide on Franco-German border exchange of employees in the Social and Solidarity Economy sector as part of the implementation of the “action plan for employment and skills in the Social and Solidarity Economy”**, Social and Solidarity Economy, Employment and Training agency of Strasbourg, (joint management with the CRESS Alsace, the Urban Community of Strasbourg and the Région Alsace), 2013

**Production of an information booklet on structural funds and sport in France**, Structural funds, National French Olympic Center (CNOSF), Paris (France), 2008- 2009

**Wrote the article “Structural funds – an emergency exit?”**, Revue Convergence, Structural funds, Romanian Center of Strasbourg (France), 2009

**Wrote the chapter “Focus on different member states” in “Europe, energy and social economy”, Cahier de la Solidarité n°15, Edition: Social cohesion and social economy, Pour la solidarité (Think tank), Brussels (Belgium), 2008**

**Participation for the writing up of two tomes on the thematic “Build up sustainable European cities”, Pour la solidarité (Think tank), Brussels (Belgium), 2009**

## **b. Events**

**Animation of two information breakfast on the European funds access for Enterprises and Associations, Reunion Island and Martinique (France), 2016**

**Presentation “European funds for Social and Solidarity Economy’s actors”, Association of Actors for the Social Economy of the NPDC, (APES), Lille (France), 2014**

**Presentation and animation of round-table discussions and workshops as part of the seminar “Europe 2020: Entreprises, Culture, Research, the new challenges of the European partnership” organized by the Regional Council of Nord-Pas de Calais, Lille (France), 2014**

**Organization of a Franco-German event on employment and skills in the Social and Solidarity Economy sector (lectures, workshops, job dating) as part of the implementation of the “action plan for employment and skills in the Social and Solidarity Economy”, Employment and Training agency of Strasbourg, (joint management with the CRESS Alsace, the Urban Community of Strasbourg and the Région Alsace), 2013**

**Presentation on structural funds and community action programmes as part of the Week for the sustainable development, Insights for the funding of associations dedicated to the sustainable development in 2012, InitiativesETcité, Lille (France), 2012**

**Presentation as part of the workshop Environment “Tackling climate change with ICTs”, Lieges For ICT – International Forum, VO Communication, Brussels (Belgium), 2012**

**Presentation on the intercounty strategic territorial diagnosis approach in Aquitaine, Topical European seminar “Territorial change: cohesion challenges for 2014-2020” (Open days), General Council of Gironde, Bordeaux (France), 2012**

**Search and support of speakers, editing invitations, animation of the day, round-table discussions on local patronage, MIFE90, Belfort (France), 2012**

**Presentation on European funds dedicated to charities, Fundraising Tag Baden-Württemberg 2011, organized by Dorothea Schermer, Stuttgart (Germany), 2011**

**Presentation on European funds dedicated to charities in London, Leeds and Birmingham, Charity Funding Roadshows 2011, organized by Action Planning, London (United Kingdom), 2011**

**Organization and setting up a workshop on European funding opportunities and on patronage for charities as part of the month of the Social and Solidarity Economy in Strasbourg, Workshop “In the jungle of European funds and patronage”,** organized by YTES and Regain, Strasbourg (France), 2011

**Animation of the workshop “Ecosystem city”, Forum Green and Connected Cities,** organized by the Association of Communication and Information on Sustainable Development (ACIDD), La Bastidonne (France), 2011

**Animation of the workshop “Standardization and interoperability”,** organized by the Association of Communication and Information on Sustainable Development (ACIDD), La Bastidonne (France), 2011

**Presentation on the topic “ICT for a green economy”, Competitiveness and Employment 2011 Seminar,** organized by the Interdepartmental Delegation for Territorial Development and Regional Attractiveness (DATAR), Paris (France), 2011

**Presentation on European funds, International Fundraising Congress (Amsterdam),** organized by the Resource Alliance, London (United Kingdom), 2010

**Presentation on the project “ICT21 for a better definition of tomorrow’s recommendations”, Forum Green and Connected Cities,** organized by the Association of Communication and Information on Sustainable Development (ACIDD), La Bastidonne (France), 2009